

About Us

We have the resources, flexibility and experience to tailor a real estate solution for your specific needs.

Our Team

Our team can be deployed together; as a unit working with each and every aspect of an engagement; or as select components, which can be chosen separately. We believe that our flexibility to meet the specific needs of our clients and close collaboration is paramount for client success and satisfaction.

History

Founded in 1984, BetaWest has managed and assisted with the development, acquisition, and financing of over \$7.0 billion of real estate projects and investments nationwide. As a seasoned group of real estate professionals, many of whom have worked with each other for at least 15 years, we have provided comprehensive services to our clients in a variety of markets, ownership structures and property types. We've worked with pension funds, publicly traded companies, private equity groups and smaller investment partnership over the years.

Approach

Since the inception of BetaWest we have been owned by entities which own real estate and operate it for their own account. That has given us the perspective of an owner, as opposed to a service provider, and allows us to more closely align our approach with our clients' interests. In our judgment, the most important component of client dedication is communication.

The cornerstone of our approach over the past 30 years is relentless dedication to clients. We feel strongly about doing business with integrity, professionalism and approachability—all of which contribute to our long-standing reputation for superior service and client success. Additionally, as necessary, we can quickly tap into our many years of productive industry contacts to assist with a myriad of industry challenging industry issues. We're prepared to serve you with an unparalleled level of experience.